

UT Group

FY3/2010 Business Results

Presentation Materials

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Contents

■ FY3/2010

Section 1 Consolidated Financial Results

Section 2 Difference with Forecasts for FY3/2010

Section 3 Forecasts for FY3/2011 and Dividend Payment

Section 4 Briefing by Business

■ Reference materials

Section 1 Update on Revised Dispatched Worker Law

Section 2 Profile of UT Group

Section 3 Growth 2012 – Medium-term Business Plan

Fourth Quarter of FY3/2010: Summary

	Highlights of Financial Results
Business highlights (Outsourcing business by Nihon Aim)	<ul style="list-style-type: none"> • Established business base to make profits <ul style="list-style-type: none"> ➤ Active headcount: The target of 4,000 was reached (vs. 3,079 at the beginning of the year). ➤ Monthly operating income: 178 million yen was achieved in March 2010. • Captured customers' needs generated by changes in business environment <ul style="list-style-type: none"> ➤ Revised Dispatched Worker Law: Captured outsourcing needs. ➤ Recovery in semiconductor market: Captured needs for external workers.
Financial highlights	<ul style="list-style-type: none"> • Eliminated some earnings variable factors <ul style="list-style-type: none"> ➤ Apex was eliminated from consolidating accounting (no impact on FY3/2011 results.) ➤ Loan to HACHITOKU was accounted for as allowance for doubtful accounts.

FY3/2010 Results by Segment: Year-on-year Comparison

(Millions of yen)

	FY3/2010		Y-O-Y	FY3/2009	
	Full year	% of total		Full year	% of total
Sales	18,056	100.0%	44.4%	40,694	100.0%
Outsourcing (Nihon Aim)	15,329	-	68.4%	22,410	-
Manufacturing Equipment (Apex)	1,975	-	24.2%	8,166	-
Design & Development (ARTISTA)	750	-	73.4%	1,022	-
Gross profit	2,870	15.9%	42.8%	6,710	16.5%
SG&A expenses	2,579	14.3%	52.5%	4,917	12.1%
Operating profit	290	1.6%	16.2%	1,793	4.4%
Outsourcing (Nihon Aim)	1,371	-	70.5%	1,944	-
Manufacturing Equipment (Apex)	△1,028	-	-	132	-
Design & Development (ARTISTA)	29	-	31.2%	93	-
Ordinary profit	182	1.0%	30.2%	603	1.5%
Net profit	(Note) △1,401	-	-	△10,861	-

(Note) Allowance for doubtful accounts of 2,220 million yen was recorded. In addition, the equivalent amount to the Apex Group's negative net worth was included in net earnings, although neither profit nor loss of the Apex Group's did not need to have been accounted for. However, the negative impact of the equivalent amount of negative net worth was excluded from Consolidated Statements of Changes in Shareholders' Equity and the retained earnings amount on Consolidated Balance Sheet was not affected.

※ Consolidated results for FY3/2009 include those of Micro Engineering.

FY3/2010 Results by Segment Excluding Apex

(Millions of yen)

	FY3/2010	
	Full year	% of total
Sales	16,083	100.0%
Outsourcing (Nihon Aim)	15,329	-
Design & Development (ARTISTA)	750	-
Gross profit	3,067	19.1%
SG&A expenses	1,903	11.8%
Operating profit	1,163	7.2%
Outsourcing (Nihon Aim)	1,371	-
Design & Development (ARTISTA)	29	-
Ordinary profit	1,004	6.2%
Extraordinary income	7,414	-
Extraordinary loss	7,190	-
Pretax profit	1,227	-
Income and other taxes	230	-
Adjustment for taxes	△1,738	-
Minority interests in consolidated subsidiaries	10	-
Net profit	2,745	17.1%

■ Transfer of all Apex shares

- Transfer date:
November 13, 2009
- Transfer amount:
2,300 million yen
- Purchaser:
HACHITOKU, Inc.

※ Results of Apex are not included in the UT Group's consolidated results from FY3/2011.

4Q Results by Segment: Year-on-year Comparison

(Millions of yen)

	FY3/2010		Y-O-Y	FY3/2009	
	4Q	% of total		4Q	% of total
Sales	5,394	100.0%	84.1%	6,412	100.0%
Outsourcing (Nihon Aim)	4,117	-	111.2%	3,704	-
Manufacturing Equipment (Apex)	1,091	-	113.4%	962	-
Design & Development (ARTISTA)	186	-	91.6%	203	-
Gross profit	798	14.8%	168.7%	473	7.4%
SG&A expenses	798	14.8%	74.0%	1,079	16.8%
Operating profit	0	-	-	△606	-
Outsourcing (Nihon Aim)	401	-	422.1%	95	-
Manufacturing Equipment (Apex)	△408	-	-	△207	-
Design & Development (ARTISTA)	△25	-	-	△1	-
Ordinary profit	△2	-	-	△585	-
Net profit or loss	△4,369	-	-	△1,598	-

※ Consolidated results for FY3/2009 include those of Micro Engineering.

Recording Allowance for Doubtful Accounts

■ Of loans to HACHITOKU, 2,220 million yen was recorded as allowance for doubtful accounts.

【Apex shares were transferred.】

November 13, 2009

- Apex shares were purchased by HACHITOKU (with the amount of 2,300 million yen.)
- The UT Group lent 2,250 million yen to HACHITOKU (with shares of Apex Engineering pledged as collateral.)

【Apex filed for civil rehabilitation process】

Late March 2010

- Apex filed for bankruptcy protection under the Civil Rehabilitation Law.
 - Apex was eliminated from consolidation.
- Reviewed whether to foreclose on shares of Apex Engineering against the loans to HACHITOKU.

【Allowance for doubtful accounts was recorded】

Late April 2010

- Based on our accounting firm's opinion, the UT Group should continue to control Apex Engineering, with the repossession of collateral being most certain. Thus, “common control transactions” are to be applied. → It means that UT's purchase of Apex Engineering will not be account for as goodwill.

FY3/2010 Details of Extraordinary Income and Loss

(Millions of yen)

	FY3/2010	
	Full year	Details
Sales	18,056	-
Operating profit	290	-
Ordinary profit	182	-
Extraordinary income	7,447	-
Reversal of allowance for doubtful accounts	1,045	1Q: Reversal of allowance for doubtful accounts
Gain on retirement of corporate bonds	5,100	1Q: Purchase and retirement of convertible-type corporate bonds with new share acquisition rights
Gain on sale of subsidiary shares	1,227	3Q: Gain on sale of Apex shares
Extraordinary loss	11,015	-
Loss on sale of subsidiary shares	363	1Q: Loss on sale of Micro Engineering
Goodwill amortization	4,441	2Q: Goodwill amortization for Apex
Loss on business withdrawal	658	3Q: Withdrawal from joint sales business (Apex)
Provision for doubtful accounts	2,713	4Q: Loan to HACHITOKU
Impairment loss	330	4Q: Impairment loss on land and buildings (Apex)
Loss on disposal of inventory assets	2,077	4Q: Inventory disposal (Apex)
Pretax profit	△3,386	-
Income and other taxes	229	-
Adjustment for taxes	1,017	-
Minority interests in consolidated subsidiaries	△1,196	-
Net profit or loss	△1,401	-

Balance Sheet

(Millions of yen)	March-end 2009	March-end 2010
Current assets	19,433	6,067
Cash & deposits	4,634	3,538
Accounts receivables	6,171	1,939
Inventories	6,232	0
Fixed assets	11,437	3,822
Tangible fixed assets	2,376	35
Invest. securities & others	4,035	3,661
Current liabilities	20,802	7,287
Short-term borrowings	12,868	5,262
Long-term liabilities	6,775	125
Corporate bonds	6,300	0
Net assets	3,308	2,480
Minority shareholding	2,180	60
Shareholders' equity	1,084	2,425
Total assets	30,886	9,893

No inventories

Net debt of 1,724 million yen

Purchase and cancellation of corporate bonds

Equity ratio of 24.5%

Eliminated Apex from consolidation.

Mar-end, 2009: Short-term borrowings 12,868; Corporate bonds 6,300; Total 19,168 (Millions of yen)

Mar-end, 2010: Short-term borrowings 5,262; Corporate bonds 0; Total 5,262 → **Decrease of 13,906**

Mar-end, 2009: Shareholders' equity 1,084 Mar-end, 2010: Shareholders' equity 2,480 → **Increase of 1,396**

Total 15,302 million yen

FY3/2010: Actual Results vs. Forecasts
■ Difference between actual results and forecasts

		Sales	Operating profit	Ordinary profit	Net profit	EPS
		Millions of yen	Millions of yen	Millions of yen	Millions of yen	Yen
Full year	Previous forecasts	16,400	750	450	2,500	11,763.99
	Actual results	18,056	290	182	△1,401	△6,593.58
	Difference	1,656	△460	△268	△3,901	-

■ Breakdown by company: actual results vs. plans

	Initial plan		Actual results	
	Millions of yen	Millions of yen	Millions of yen	Millions of yen
	Outsourcing (Nihon Aim)	11,130	15,329	600
Manufacturing equipment (Apex)	4,610	1,975	400	△1,028
Design and development (ARTISTA)	660	750	15	29

FY3/2011 Forecasts for Consolidated Earnings and Dividends
■ FY3/2011 Consolidated earnings forecasts

	Sales	Operating profit	Ordinary profit	Net profit	EPS
	Millions of yen	Millions of yen	Millions of yen	Millions of yen	Yen
First two quarters	8,965	784	756	645	3,034.65
Full year	18,350	1,670	1,610	1,380	6,492.74

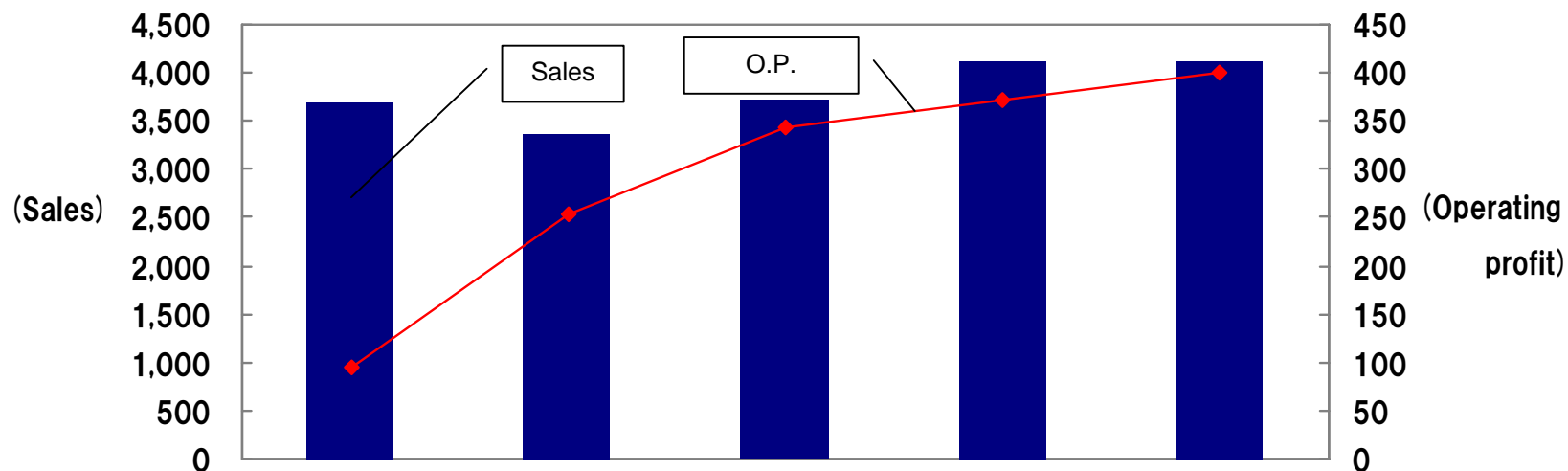
■ FY3/2011 Dividend forecasts

Dividend per share					Payout ratio (Consolidated)
1Q-end	2Q-end	3Q-end	Year-end	Annual	
-	-	-	2,400 yen	2,400 yen	37.0%

Outsourcing Business (Nihon Aim), 4Q (1)

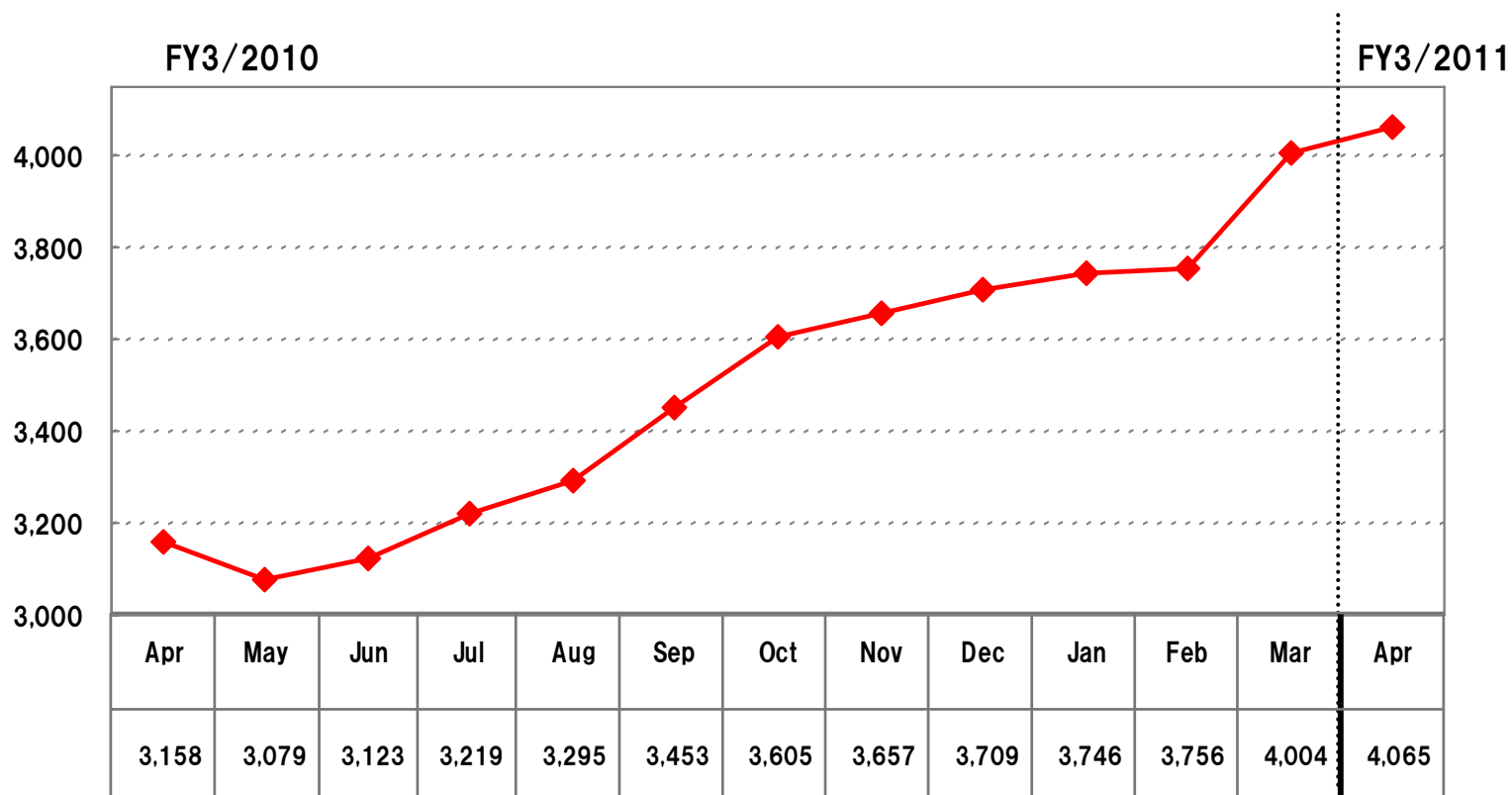
(Millions of yen)

	FY3/2009	FY3/2010			FY3/2010	Y-O-Y
	4Q	1Q	2Q	3Q	4Q	
Sales	3,704	3,369	3,717	4,126	4,117	111.2%
Gross profit	487	590	732	794	814	167.1%
Gross margin	13.1%	17.5%	19.7%	19.3%	19.8%	-
SG&A expenses	391	337	390	456	377	96.4%
SG&A expense ratio	10.6%	10.0%	10.5%	11.1%	9.2%	-
Operating profit	95	253	344	373	401	422.1%
Operating margin	2.6%	7.5%	9.2%	9.1%	9.7%	-



Outsourcing Business (Nihon Aim), 4Q (2)

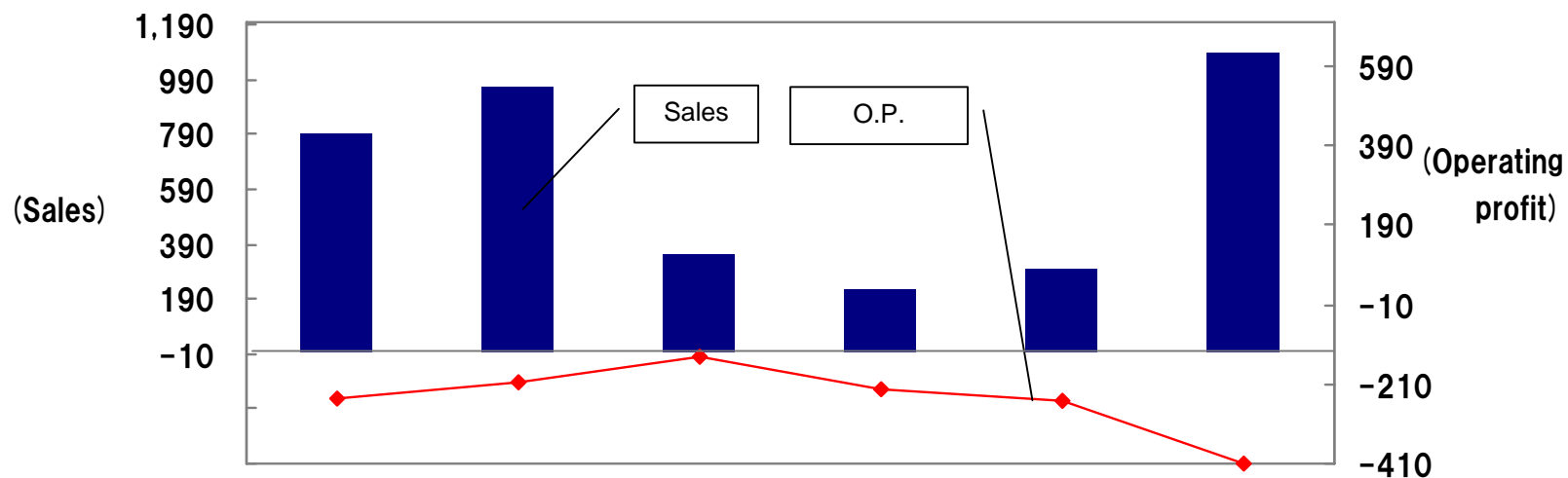
■ Monthly Headcount for FY3/2010



Manufacturing Equipment Business (Apex), 4Q

(Millions of yen)

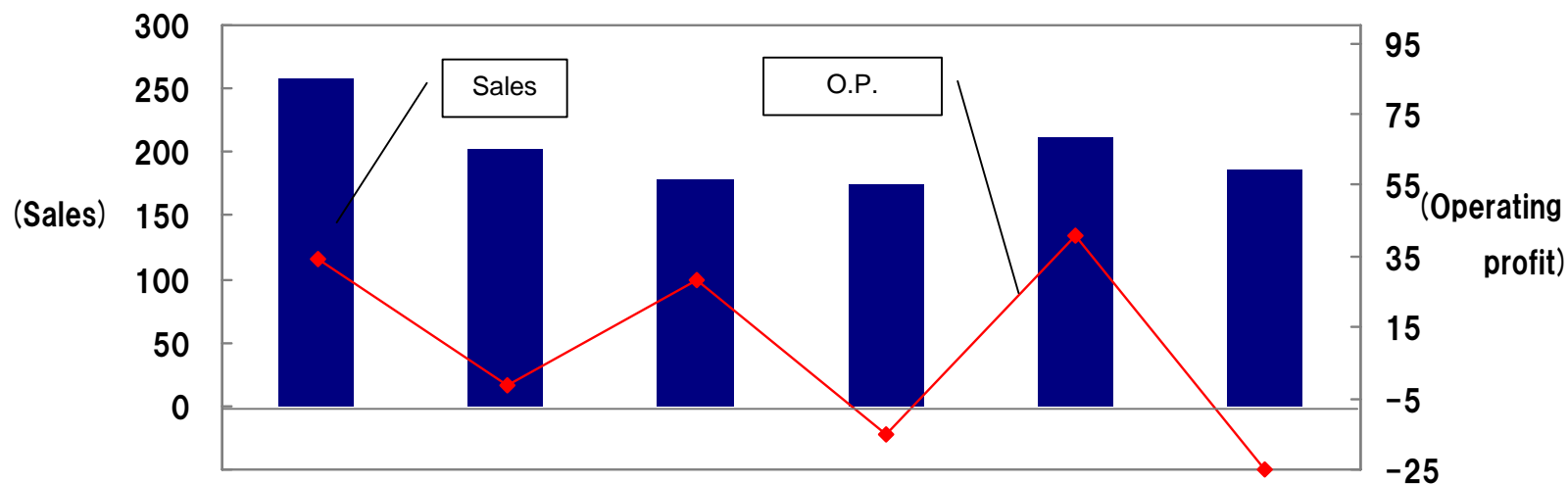
	FY3/2009	FY3/2010			FY3/2010	Y-O-Y
	4Q	1Q	2Q	3Q	4Q	
Sales	962	356	227	302	1,091	113.4%
Gross profit	94	9	△77	△117	△2	-
Gross margin	9.8%	2.5%	-	-	-	-
SG&A expenses	214	154	143	137	397	185.5%
SG&A expense ratio	22.2%	43.2%	63.2%	45.3%	36.4%	-
Operating profit	△207	△144	△221	△255	△408	-
Operating margin	-	-	-	-	-	-



Design and Development Business (ARTISTA), 4Q

(Millions of yen)

	FY3/2009	FY3/2010			FY3/2010	Y-O-Y
	4Q	1Q	2Q	3Q	4Q	
Sales	203	178	174	212	186	91.6%
Gross profit	28	53	22	65	Δ5	-
Gross margin	13.8%	29.7%	12.4%	30.9%	-	-
SG&A expenses	29	25	36	24	20	69.0%
SG&A expense ratio	14.3%	14.0%	20.9%	11.7%	10.8%	-
Operating profit	Δ1	28	Δ15	40	Δ25	-
Operating margin	-	15.7%	-	19.2%	-	-



Section 1**Update on Revised Dispatched Worker Law****Section 2****Profile of UT Group****Section 3****Growth 2012 – Medium-term Business Plan**

Update on Revised Dispatched Worker Law

■ Proposal to revise the Dispatched Worker Law

Cabinet approved the revision in the Dispatched Worker Law on March 19, 2010

⇒ The bill is presented to the current Diet session.

【Major revisions】

- ① Abolish in principle the registration type of dispatching (excluding 26 special operation works and replacement before and after childbirth)
- ② Abolish in principle manufacturing dispatch (excluding permanently-employed labor dispatch)
- ③ Abolish daily dispatch and dispatch of less than two months (excluding exceptions specified in a separate ordinance)
- ④ Intra-group dispatch from the group's dispatching company should be less than 80% of dispatched workers.
- ⑤ Newly set a "deemed rule" to apply in case of illegal dispatch
- ⑥ Newly require to disclose information regarding margin rate on dispatched fees
- ⑦ An implementation date is within 6 months from the date of promulgation, except for the items ① and ② for a date within 3 years to be set by an ordinance. (Regarding some registration-type dispatch works, a two-year grace period is given in addition.)

■ Impact on UT's earnings

Shifting to outsourced and subcontracting services is almost complete. As our company has a high ratio of permanently employed, a revision to promote permanently employed in manufacturing dispatch has little impact.

Corporate Profile

Corporate Name:	UT Holdings Co., Ltd.
Establishment:	April 2, 2007
Paid-in Capital:	2.0 billion yen
Listed Exchange:	JASDAQ Stock Exchange (Security Code 2146)
Board of Directors:	President, Representative Director & CEO: Yoichi Wakayama Directors: Shinichiro Kato, Kyosuke Shimada, Shinji Inomata Standing Auditor: Kiyoshi Otaki Outside Auditors: Michihiro Hongo, Hirokazu Mizukami
Location:	Denpa Building 4F, 1-11-15 Higashi-Gotanda, Shinagawa-ku, Tokyo
Business Domains:	Outsourcing; Manufacturing equipment; and Design and development business
Major Clients:	Panasonic Group; Sharp Group; Sony Group; Seiko Epson Group; Rohm Group; Asahi Kasei Group; Toshiba Group; Mitsubishi Electric Group; Renesas Electronics Group (in random order)

UT Group's Business

■ Outsourcing Business

Using accumulated know-how in critically-important manufacturing areas in the semicon/FPD industries, we provide bundled manufacturing work for operation of each process, as well as management of operation and equipment maintenance. We determine production output of each process, propose work flow improvement, and provide other value-added services.

■ Manufacturing Equipment Business

We provide relocation services for entire production lines for semiconductors and flat panel displays (FPDs), through a business alliance with Apex Engineering. We plan and provide unique advanced engineering services (i.e., relocation of entire lines in plants in Japan and overseas, start-ups, and refurbishing.)

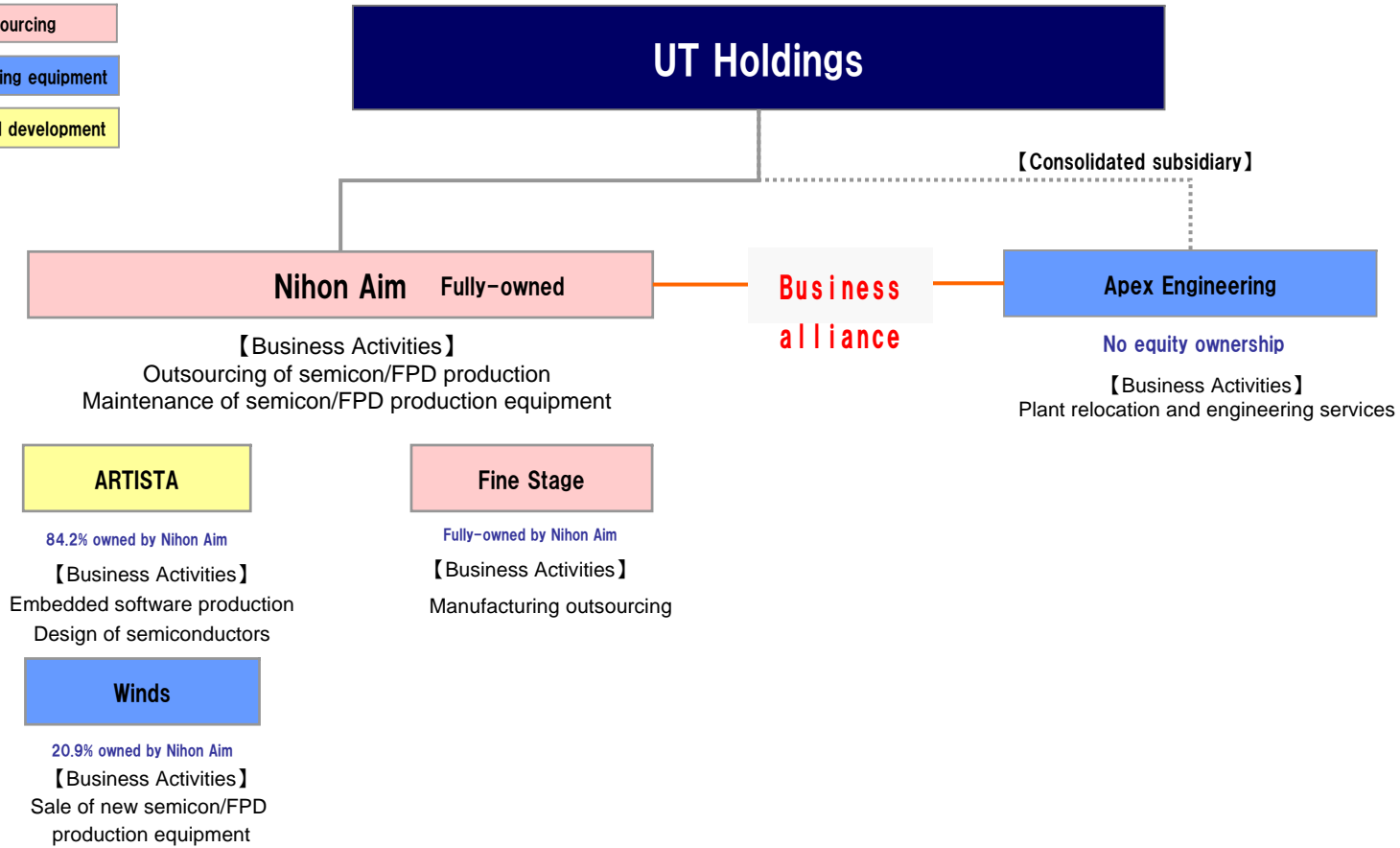
■ Design & Development Business

Subcontract design of LSI and other semiconductor devices, dispatch of design engineers, and subcontract development of embedded software are services that we provide. Using our diverse experience and know-how in the production of semiconductors and FPDs, we cover all stages of the manufacturing process and have superior control over design costs.

UT Group's Organization

【Legends】

- Outsourcing
- Manufacturing equipment
- Design and development



Growth 2012 Sales and Profit Plans

(Consolidated basis; hundred million yen)

Segment	Area/Service	FY3/2011		FY3/2012	
Sales		224.4	100.0%	293.1	100.0%
Outsourcing	Semiconductor area	156.7	-	166.4	-
	Four growth areas	29.1	-	61.0	-
	Design and development	8.0	-	9.3	-
Solution	In-house solutions	28.6	-	51.4	-
	Asset-light solutions	2.0	-	5.0	-
Operating profit		20.3	9.0%	30.2	10.3%
Outsourcing	Semiconductor area	14.2	-	16.1	-
	Four growth areas	1.5	-	4.0	-
	Design and development	0.7	-	1.0	-
Solution	In-house solutions	1.9	-	4.1	-
	Asset-light solutions	2.0	-	5.0	-
Ordinary profit		19.1	8.5%	29.0	9.9%
Net profit		16.3	7.3%	24.8	8.5%

※ Estimated amount of deduction from accumulated losses is incorporated in calculation of net profit.

Commitments

EPS Growth Rate Over 30%

Payout Ratio Over 30%

【Notes】**EPS Growth Rate**

Indicates per-share growth. Compares this year's EPS to the previous year's EPS.

EPS (Earnings per share = Net income after taxes / Number of outstanding shares)

Payout Ratio

Indicates ratio of cash dividends to net income after taxes, a source for dividends.

Technology & Teamwork

Forecasts and other forward-looking statements in this document have been prepared based on information available at the time of its preparation. Actual results may differ from the above forecasts, due to the economic environment, competitive conditions, the success and failure of new services, and other factors.